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| Designation | Senior Associate– Climate Change and Energy |
| Term | Full Time |
| Location | India & Kenya |
| About Intellecaps | <p>Founded in 2002, Intellecaps Advisory Services Private Limited (Intellecaps) is the entrepreneurial ecosystem building arm of the Aavishkaar Group, a pioneer in providing innovative business solutions that help build and scale impact enterprises dedicated to building a more equitable, sustainable and inclusive society. Intellecaps & Aavishkaar Group take an ecosystem approach that combines knowledge, capital, technology, and networks to provide impact entrepreneurs with a continuum of support throughout their life cycle and to address systemic barriers. We do this by operating at two levels. At the first level, we directly support organizations that invent or create novel solutions with capital, acceleration, fundraising, technical assistance, innovation transfer, and market linkages. At the second level, we focus on building enabling ecosystems for innovations to scale by engaging with a range of actors such as value chain players, investors, philanthropies, corporations, governments, and intermediaries. We leverage our convening and amplification platform Sankalp to augment our effort to search, seed, support, and scale impact enterprises across sectors. We have worked with more than 300 clients on over 500 consulting and research engagements across multiple geographies. We are a group of 7000 + professionals in offices across India, Kenya, and Indonesia.</p> <p>Intellecaps's Climate Change and Energy team is focused on:</p> <ul style="list-style-type: none"> • Building ecosystems and supporting entrepreneurs for energy access and climate action. • Work with off-grid and decentralized renewable energy stakeholders to increase their capacity, efficiency, and potential to scale in the developing economy markets. • Our focus areas are Sustainable cities and communities, Climate change mitigation and adaptation, access to energy and energy efficiency for MSMEs, Access to energy to rural households, and Sustainable and resilient smart villages. |
| Job Description | <p>What we look for :</p> <p>Whether a consulting expert, a research analyst, a finance prodigy, or an investment banker, we seek to hire the best and provide them with a unique global ecosystem of learning, experience, and expertise. Our teams are diverse, entrepreneurial, and fun, comprising millennials and seasoned experts passionate about changing the landscape of social change. The ability to serve the next 3 billion is an opportunity of immense promise, and we look at those who are entrepreneurial in their mindset, sharp in their thinking and bring in deep sector expertise to deliver compelling work globally.</p> <p>Key Roles and Responsibilities:</p> <p>The ideal candidate should be able to :</p> <ul style="list-style-type: none"> • Manage projects with independent thinking and guide 2-3 member teams comprising associates independently • Understand client requirements, develop scope, approach & methodology, delivery schedule with the ability to clearly define costing • Lead project execution, team discussions and guide team to drive successful execution in line with identified approach data from primary and secondary sources, guide research and analysis as required • Undertake detailed financial and technical analysis where required including complete business planning and financial modeling • Deliver client presentations and manage client expectations • Engage with senior experts internally and externally on aspects related to the project • Support business development through proposal development and new clients reach out |

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| | <ul style="list-style-type: none"> • Straddle multiple roles that include project delivery, client relationship management, team building and mentorship, and business development; • Be part of the team that contributes towards developing the domestic and global strategy for the consulting practice at Intellectcap. • Undertake relevant national and international field travel and exposure as and when required. • Be part of the team that contributes towards developing the domestic and global strategy for the consulting practice at Intellectcap. Undertake relevant national and international field travel and exposure as and when required. |
| Qualifications | <ul style="list-style-type: none"> • A Master's degree in Engineering, Energy and/or Climate Studies, Renewable Energy, Development Studies, Environmental, and Natural Resource Management or related fields. • Masters (MBA) or equivalent from reputed institutes in India/abroad • Minimum of 5-7 years of experience working in research, Business development, and programme management in renewable energy, climate change, and/or related sectors, • Experience in business consulting, Climate change adaptation, mitigation, climate tech solutions, climate change policy, climate finance, and decentralized power generation, and carbon market, climate finance (both in terms of fund raising efforts and fund management), understanding of voluntary carbon markets and carbon trading mechanisms, work on nature based solutions (land sinks, ocean sinks etc.), climate-smart agriculture, ESG and climate data analytics, net-zero pathways, and work on climate policies (like NDCs , state action plans etc.). • Experience in working on long-term Technical Assistance Projects in Climate Change, Energy, carbon, and related sectors. |
| Essential Skills | <ul style="list-style-type: none"> • Good MS Office skills (MS Word, MS Excel, and MS PowerPoint) and self-reliant in developing and formatting documents. • Excellent report writing and presentation skills. • Excellent communication skills: able to clearly communicate complex information. • Open to working in a multicultural environment and effectively in small and large teams. • Fluency in English: able to deliver messages effectively verbally and in writing. • Strong conceptual as well as analytical skills both quantitative and qualitative Fluency in English and ability to deliver the message effectively verbally and in writing • Flair with a foreign language French/Spanish will be useful |
| <p>Equal Opportunity Employer</p> <p>Intellectcap is an equal opportunity employer. We welcome all qualified individuals from diverse professional, academic, and cultural backgrounds, regardless of gender, religion, race, ethnicity, and nationality, and are committed to fostering a diverse and inclusive workplace.</p> | |