

KEYNOTE SPEAKERS

Naina Lal Kidwai

Group General Manager & Country Head, HSBC India

Naina Lal Kidwai is Group General Manager and Country Head of the HSBC group of companies in India, which employs 37,000 people comprising Banking services, Insurance, Asset Management, HSBC Securities and Capital Markets, HSBC Software Development (India) Private Limited and the Global service centres (BPOs servicing HSBCs operations in the UK, EU and USA). Prior to 2006, she was Deputy Chief Executive Officer HSBC and Managing Director and Vice Chairman of HSBC Securities and Capital Markets India Private Limited.

From 1994 till 2002 she was at Morgan Stanley, as Vice Chairman of JM Morgan Stanley and Head of the Investment Bank in India. From 1982-1994 while at ANZ Grindlays, assignments included Head of the Investment Bank, Head of Global NRI Services and Head of the Western India, Retail Bank..

She has a Masters in Business Administration from Harvard Business School (Class of '82) and a Bachelors degree in Economics from Delhi University.

Ms. Kidwai has been recognised in India and abroad with several awards and listings for leadership and leading business women in the world. In 2007 she was ranked 34th in the Fortune list of Top Women in Business (where she has been listed since its inception in 2000) and 12th in the Wall Street Journal 2006 Global Listing of Women to Watch. She was also listed by Time Magazine as one of their 15 Global Influentials 2002. Naina has been the recipient of several awards for Business in India and the Padma Shri by the Government of India for her contribution to Trade and Industry.

Vijay Mahajan

Chairman, BASIX

Vijay Mahajan is an Indian social entrepreneur and chairman of BASIX, a group he founded in 1996. Today, BASIX has supported the livelihoods of over a million rural poor households, of which a third have been supported directly with micro-credit worth over Rs 1000 crore, in addition to savings and insurance services, agricultural/business development services and institutional development services. The other two thirds are supported through over 100 NGO or community based microfinance institutions, whom BASIX provides assistance in funding, training, MIS and operations.

He has studied electrical engineering at the Indian Institute of Technology, Delhi. He has also studied management at the Indian Institute of Management, Ahmedabad, from where he graduated with a gold medal for scholastic performance, and public policy at the Woodrow Wilson School, Princeton University.

Vijay was selected an "Outstanding Social Entrepreneur" by the Schwab Foundation for Social Entrepreneurship in 2002. He has been a keynote speaker to the OECD Foreign Aid

Ministers in Paris in 2004, at the Geneva Private Equity Conference on Microfinance, 2005; and at the Goldman Sachs global forum on microfinance, 2006.

Vijay has been an advisor to the Planning Commission, Government of India, the state governments of Andhra Pradesh, Karnataka, Madhya Pradesh, Rajasthan and Sikkim, and to the RBI and NABARD. Vijay has co-authored a book “The Forgotten Sector” on rural, non-farm sector in India. He has published over 50 articles on rural livelihood, development and micro-finance in international journals.

Vijay serves on the Insurance Regulatory and Development Authority, the Micro Finance Development and Equity Fund and the national Committee on Financial Inclusion. He is the Principal Advisor to the Government of Rajasthan on Livelihoods. He also serves on Boards of several NGOs, and is member of the Executive Committee of CGAP, a global consortium on microfinance.

Among his inspirations, he includes Ravi Matthai of IIM Ahmedabad, Verghese Kurien of NDDDB, Prof. Mohammad Yunus of Grameen Bank, Bangladesh and Ela Bhatt of SEWA.

Plenary Panel: Inclusive Capitalism- Evolving Contours

Vineet Rai, CEO, Aavishkaar (Moderator)

Vineet is the Co-Founder of Aavishkaar and its related companies as well as the Co-Founder of Rural Innovations Network, a Chennai-based non-profit that creates networks for rural innovations. He has over 15 years of experience in leading innovative interventions in social development, venture capital, micro enterprises, and microfinance investments. Vineet is also the Co-Founder and Director of Intellecap, a social investment advisory firm.

Vineet serves on the Advisory Board of Lemelson Recognition and Mentoring Program at IIT Chennai and a member of the Joint Task Force of the Uttaranchal Government on Social Venture Capital. Vineet has been awarded the Ashoka Fellowship in recognition of his contribution to the field of social entrepreneurship and Life Membership by the XLRI Alumni Association. He holds a Post-Graduate Diploma in Forestry Management from the Indian Institute of Forest Management (IIFM), Bhopal, India.

Ashish Karamchandani, CEO (India), Monitor Group

Ashish Karamchandani is a Partner at Monitor Group. He leads Monitor's social change initiative in India – the group is “using market based solutions to create social change” and is working both at a broad sector level (developing a more rigorous underpinning of the opportunity, its drivers and barriers and how to address the barriers), and at the level of specific initiatives. One of these initiatives is in the area of low income housing. He and his team are currently in the process of facilitating a number of pilots that will help “make” this market.

Ashish, with his wife Vibha Krishnamurthy, also runs Ummeed, a non-profit organization for children with developmental disabilities. Ashish has a B.Tech from IIT, Bombay, M.S. from Berkeley and Ph. D. from Stanford University.

P N Vasudevan, CEO, Equitas

P N Vasudevan is the promoter and Managing Director of Equitas Micro Finance India P Ltd, a new-age Micro Finance Institution (MFI) focussed on the urban poor against the traditional MFI approach of rural.

He was the Executive Vice President and Head – Consumer Banking Group in Development Credit Bank Ltd where he was responsible for the retail banking including retail liabilities, branch banking, retail assets and managing a branch network of 72 branches spread largely over Maharashtra, Gujarat and North.

Josey Pulienthuruthel John, National Corporate Editor, Mint

Josey Pulienthuruthel John is National Corporate Editor at *Mint*, a business newspaper in India partnering *Wall Street Journal*. Part of the founding team of *Mint*, he is responsible for the newspaper's entrepreneurship, venture capital and private equity coverage, as also aviation, telecom, autos and real estate businesses.

Josey has worked with *The Financial Express*, *BusinessWeek*, *The Daily Deal*, *Reuters*, *The Economic Times* and *Business Standard* in earlier work lives. For three years until 2004

summer, he started up and ran a content services and product company that served enterprise clients. Josey is a technology graduate.

Sarath Naru, Managing Partner, Ventureast

Sarath has been focused on venture capital/private equity in India for more than ten years, investing in rapidly growing businesses across tech, biotech, and manufacturing sectors. He is the Managing Partner of Ventureast Funds which has over US\$300 million under management.

Previously he has had significant cross-functional experience while working for Procter & Gamble and British American Tobacco subsidiary (VST Industries). He has been a past-secretary of the Indian Venture Capital Association, and is a member of the Investment Committees of UTI Ventures funds and previously of Avigo Ventures Dubai. He is the Chairman of the Agri-Business Incubator at ICRISAT, Hyderabad and Governing Board member of ICICI Knowledge Park Incubator. He is the treasurer of Association for Biotech Lead Enterprises (ABLE) and is an Executive Committee member of the PanIIT Association. His academic qualification includes a Bachelor of Technology (B.Tech.) from IIT, Madras and MBA (Finance) from University of Chicago.

Thematic Panels

Panel: Raising Equity Capital to Scale Social Enterprises

Anurag Agrawal, Vice President, Intellectap (Moderator)

Anurag leads the Investment banking practice of Intellectap with specific focus on assisting early stage multiple bottom-line enterprises access growth capital in the form of equity investments. He has been involved with carrying out valuations for most of the leading microfinance institutions in India and has also assisted some of these institutions in their fund raising efforts. Anurag has worked with several socially-oriented investors assisting them in identifying suitable investment opportunities in the development finance space, facilitating investment transactions into such entities. Anurag has worked with ICICI Bank prior to joining Intellectap.

Anurag holds a BBA and M. Com from Madras University, Chennai, India and an MBA in Finance from TA Pai Management Institute, Manipal, India.

Devesh Garg, Managing Director, Bessemer Venture Partners

Devesh Garg is the Managing Director of BVP India, based in Mumbai. He serves on the Board of Directors of NetAmbit and Sunil Hitech. He joined Bessemer's Menlo Park office in 2003 as an Operating Partner advising and managing portfolio companies. With more than 20 years' experience in high technology, Devesh has invested in, advised, and managed companies across all sizes and stages of development from pre-revenue to worldwide operations. Most recently, he served as the founding President and CEO of Titera, a multi-core semiconductor company. Devesh was also involved in advising Bessemer's investments in Avnera, Berkeley Design Automation, K2 Optronics (acquired by Emcore), and PA Semi (acquired by Apple Computer).

Before he came to Bessemer, Devesh was General Manager of the Security Business Unit at Broadcom, led the sales team at Synopsys, and served in engineering and managerial positions at LSI Logic, National Semiconductor, Bechtel, and Raychem. He holds a B.S.E.E. from San Jose State University and an M.B.A. from Santa Clara University. Devesh resides in Mumbai and is a charter member of TiE.

Megha Jindal, Investment Manager, Aavishkaar

Megha joined Aavishkaar in January 2008 in Mumbai. Prior to Aavishkaar, she was working in the Corporate Advisory Services division at IL&FS Financial Services Ltd. for nearly two years as Senior Associate responsible for private equity syndication.

Earlier, she was working as Research Analyst at McKinsey & Co. for over two years focusing on financial services domain. Megha holds a Post Graduate Diploma in Management (Finance) from SCMHRD, Pune and has completed her Bachelors in Business Studies from College of Business Studies, Delhi University.

Robert Kraybill, Managing Director, Social Stock Exchange Asia

Currently, Robert is Managing Director of Social Stock Exchange Asia Pte. Ltd., a new venture dedicated to creating Asia's first social stock exchange to provide an efficient capital raising platform for Asian social enterprises. Robert is responsible for all aspects of business development for SSXAsia including developing the business plan and fundraising. Robert also acts as Senior Advisor to Asian Tiger Capital, an innovative financial services firm in Bangladesh, which offers independent financial research, corporate advisory services, and asset management in this rapidly emerging market. In addition, Robert is an Adjunct Professor in the MBA program of the Singapore Management University, teaching a course titled Mergers & Acquisitions.

Robert received his B.A. *magna cum laude* from Princeton University and his J.D. *summa cum laude* from the University of Pennsylvania School of Law, where he graduated first in his class. Robert served on the Board of Directors and Audit Committee of The Executive Centre Limited and its affiliated companies.

Satyan Mishra, CEO Drishtee

Satyan Mishra is the Founder and Managing Director of Drishtee, an organization that works towards creating an impact on rural lives by building an ecosystem of micro-enterprises through Drishtee-trained entrepreneurs.

He has over 11 years of entrepreneurial experience which started right after his education. He is passionate about rural India and is committed to empowering village communities for self-development with the help of internal resources.

Sameer Mehra, CEO, Suminter Organics

Sameer Mehra is the CEO & Founder of Suminter India Organics. With a focus on organic cotton and non-perishables, Sameer is a strategic entrepreneur with both vision and heart. By organizing local farms in its program, Suminter is renewing agriculture as a viable livelihood and generating a huge impact for over 7,500 farmers and their families in the Gujarat, Maharashtra, Uttaranchal, Kerala and Rajasthan regions.

Panel: Mass Market Strategies and Investments by Corporates

Gurcharan Das, Former CEO and MD, P&G (Moderator)

Gurcharan Das was the CEO of Procter & Gamble India and Vice President, Procter & Gamble Far East between 1985-1992, and later Vice President and Managing Director, Procter & Gamble Worldwide.

Prior to P&G, he was Chairman and Managing Director of Richardson Hindustan Limited from 1981 to 1985, the company where he started as a trainee. In 1995, after a 30-year career in 6 countries, he took early retirement to become a full time writer. He currently consults with a number of companies on global corporate strategy, and is associated with a private equity fund.

Manju Mary George, Vice President – Intellectap

Manju Mary George, Vice President at Intellectap, leads its business advisory practice focused on market-based, bottom of the pyramid initiatives that seek scale and multiple bottom line impacts. She brings in experience of handling strategy consulting, operations and research roles in microfinance, SME financing and small, producer-based enterprise development. Manju leads a team that works with clients– Small and Medium Enterprises, Microfinance NGOs, Equity Investment vehicles, Commercial banks, Non Banking Finance Companies in microfinance, Governments, NGOs, Corporations, Donors and the Academia – to design and implement programmes, plans and partnerships that help achieve their multiple bottom line objectives.

In her prior association, Manju consulted to *Kudumbashree*, the Government of Kerala's poverty eradication mission where she focused on strategic planning, implementation and monitoring of its microfinance and micro enterprise operations.

Neeraj Garg, COO Mass Market Business, Piramal Healthcare

At Piramal Healthcare, Neeraj currently leads a new business venture that aims to reach out to the large under-served population of India in urban and rural markets with a promise of quality medicines at affordable prices. In a span of 3 years, the business has been grown to a salesforce of 2000 employees and achieved revenues of 150 + crs in FY09. He has also been involved in the design and implementation of new business ideas in the Healthcare space that are attempting to provide access to quality primary healthcare in remote villages of India leveraging advances in telecom technologies.

Neeraj has worked across industries and companies in various roles in the last 12 years. He has extensive experience in the pharmaceuticals, consumer products and retail sectors in business leadership, sales & marketing and consulting roles. Neeraj has worked in Unilever and at Kearney Inc prior to joining Piramal Healthcare.

Pradeep Srivastav, Chief Marketing Officer, Idea

Pradeep Shrivastava is the Chief Marketing Officer and member of the Executive Committee of IDEA Cellular Limited, India. His career that spans 24 years is an interesting amalgamation of Brand Management, Marketing and Communication. He managed diversified businesses at HLL (Hindustan Levers Limited), did a brief stint in advertising at Lintas and even took up portfolios in the Software Industry.

Highlights in his career include the launch of Walls in India for HLL, advertising and brand extensions for Fair & Lovely at Lintas, launch of Agri-export business for Global Green in

European & American markets and gaining market leadership in MP Circle for Idea. Today, he's one of the mentors of the much talked about 'What an idea' campaign in India. Pradeep's academic spell includes a post graduation from St. Stephen's College, Delhi and an MBA from IIM, Ahmedabad.

Kavitha David, Manager, Rural Health & Education Services, ITC

Kavitha is in the International Business Division (Currently Agri Business Division) of ITC and has been involved with the e-Choupal model right from its inception. She was involved in setting up the first 100 choupals in UP. In addition, she has driven initiatives in the supply chain of wheat and aqua products. Currently she is anchoring the delivery of health and education services to rural India through e-Choupal.

Raman Ahuja, Business Head, Corporate Marketing & Strategy, Fresh Foods (Bharti DelMonte India Pvt. Ltd.)

Raman Ahuja has been with Bharti Del Monte (formerly FieldFresh Foods Pvt Ltd) for 4 years. Prior to that, he spent over 14 years with HUL (Hindustan Unilever Ltd) working across different profit centers (HPC, Foods and Exports) in operations, and sales & marketing functions. Raman is an MBA from University of South Carolina.

Panel: Current global crisis: Liquidity Challenges and Impact on the Social Enterprise Sector

Kalpna Iyer, Board Member, Intellecash (Moderator)

Kalpna is a Management Consultant focusing on Microfinance sector and sits on the Board of two MFIs – Virkant (IntelleCash) and Aashirwad Microfinance.

She is a Chartered Accountant with over 20 years of work experience in the financial services sector, a large part of it with Citibank. She joined Citi in 1990 and worked in various capacities till 2005, as the Head of Women's Banking and Microfinance.

Kumar Ashish, General Manager, ICICI Bank

Kumar Ashish is currently the General Manager and Country Head of ICICI Bank's Rural Micro-Banking and Agriculture Business Group. From 2003 to 2007, as the Head of the Bank's Business Banking Group, he was responsible for the growth of SME business. He has been with ICICI since 1999, and has worked in various capacities in areas such as treasury, merchant banking, retail assets & liabilities, agriculture loans and corporate finance. Prior to joining ICICI Bank, Ashish has worked in the FMCG and retail financial services industry. Ashish holds an MBA from Mumbai University, a post graduate degree in Economics from the Delhi School of Economics, Delhi University. He has also completed the OD Certificate program with the NTL Institute, USA and is a certified Organisation Development facilitator.

Moumita Sen Sarma, Vice President, Royal Bank of Scotland

Moumita heads Microfinance and Sustainable Development, ABN AMRO Bank, now RBS. She set up the ABN AMRO India's Microfinance business in 2003 and the ABN AMRO Foundation (now called as RBS Foundation) as well as Sustainable Development (SD) Unit in 2006. Under her leadership, ABN AMRO India has been awarded the 2007 IFC / Financial Times Sustainable Banking Award in the Emerging Markets category. Moumita is also a member of the ABN AMRO Bank's India Management Team and has been with the Bank for the last 10 years, beginning with Risk Management Function (Wholesale Credit) and moving on to the

Lending business (Large Commercial Clients) in 2001 . Since 2004, she is a Board member of CASHPOR Micro Credit.

Prior to joining ABN AMRO, Moumita worked with American Express Bank for 3 years managing corporate relationships; prior to that she was looking after the leasing and hire-purchase business of SRF Finance (now part of GE Capital) for 3 years and spent a year consulting with Price Waterhouse Coopers.

Debasish Mitra, Founder, Calypso Foods

Drawing from his experience of over 28 years, Debashish Mitra set up Calypso Foods Pvt. Ltd. in the year 2002, on a unique farmer-partner model with the aim of building a bridge between rural India and global food markets with the concept “from seed to shelf.” The group deals with over 7500 farmer partners in both Southern and Eastern India, and is looking to extend this to a 100,000 farmer partners in the next 5 years, thereby accomplishing its mission of building a bridge between rural India and the Global food markets.

Rakesh Dubey, Co-founder & CFO, Sonata Microfinance

Rakesh Dubey is the co-founder and CFO of SONATA Finance Pvt. Ltd., a NBFC MFI which started its operation in January 2006 from Allahabad, Uttar Pradesh and completed its first acquisition in 2007 of a MFI in Madhya Pradesh. Rakesh has been associated with the microfinance sector for over 12 years and was a founding team member of CASHPOR. He is also involved in various start-ups abroad. Rakesh has a Master’s degree in Business Administration (Finance).

Panel: Technology Led Initiatives- Changing the Dynamics of Inclusion

Paul Basil, Founder & CEO, Rural Innovation Network (Moderator)

Paul Basil is the Founder and CEO of Rural Innovations Network, an incubator that funds, mentors, recognizes and networks for innovators targeting the rural poor. He co-founded the Lemelson Recognition and Mentoring Programme for Innovators along with IIT-Madras. Paul has also co-founded Samruddhi, a unique retail chain for innovative products among the rural poor. Paul is member of the Advisory Board of the Technopreneur Promotion Programme (TePP) of the Department of Science and Technology, Government of India and an invitee on the Board of Desi Crew.

Paul has been awarded the Ashoka Fellowship, Samaj Seva Bhushan Award and the Star Entrepreneur Award.

Krithi Ramamritham, Chairman, SINE Incubator

Krithi Ramaritham is currently Dean of Research and Development at IIT Bombay, after completing a 3 year term as the Chair Professor and Head of the School of Information Technology. He is founder Director of Agrocom, a spin-off company based in IIT Bombay's Society for Innovation & Entrepreneurship (SINE). He also is Director of the Developmental Informatics Lab, a lab dedicated to research in the areas of applying Internet & Communication Technologies to our farming communities.

He is an Editor-in-Chief of Springer's Real-Time Systems Journal. Prof. Ramamritham is a Fellow of the IEEE , a Fellow of the ACM, and a Fellow of the Indian National Academy of Engineering. He is a recipient of the Distinguished Alumnus Award from IIT Madras. He has been invited to receive the Doctor of Science (Honoris Causa) from the University of Sydney, Australia. Dr. Ramamritham received the Ph.D. in Computer Science from the University of Utah and then joined the University of Massachusetts . He did his B.Tech. in Electrical Engineering and M.Tech. in Computer Science, both from the Indian Institute of Technology Madras.

Patrick Maloney, Senior Programme Officer, Lemelson Foundation

Patrick joined the Lemelson Foundation in February 2008. Prior to that, he worked in northern California with mission-driven investors and donors in emerging technologies. He has also worked for a number of technology start-ups.

He began his career with Vietnam Veterans of America Foundation and the International Campaign to Ban Landmines, recipient of the 1997 Nobel Peace Prize. Patrick holds an MBA from UC Berkeley and a BS in International Politics from Georgetown University's School of Foreign Service.

Sarath Naru, Managing Partner Ventureast

Sarath has been focused on venture capital/private equity in India for more than ten years, investing in rapidly growing businesses across tech, biotech, and manufacturing sectors. He is the Managing Partner of Ventureast Funds which has over US\$300 million under management.

Previously he has had significant cross-functional experience while working for Procter & Gamble and British American Tobacco subsidiary (VST Industries). He has been a past-secretary of the Indian Venture Capital Association, and is a member of the Investment Committees of UTI Ventures funds and previously of Avigo Ventures Dubai. He is the Chairman of the Agri-Business Incubator at ICRISAT, Hyderabad and Governing Board member of ICICI Knowledge Park Incubator. He is the treasurer of Association for Biotech Lead Enterprises (ABLE) and is an Executive Committee member of the PanIIT Association. His academic qualification includes a Bachelor of Technology (B.Tech.) from IIT, Madras and MBA (Finance) from University of Chicago.

Sankalp Finalist Showcase and Investor Townhall

Education for All – Emerging Category

Cyrus Driver, Director, Helix Investments (Moderator)

Cyrus is a Director at Helix Investments, an India-focused private equity fund. Education is one of Helix Investments' focus sectors for growth capital investments. Helix Investments has invested in MT Educare, India's largest chain of school tutoring centres.

Prior to Helix, Cyrus has worked with the private equity arm of J.P. Morgan in Singapore and Mumbai, during which time he invested across varied sectors including manufacturing, food retail, B2B businesses and IT services. Cyrus received his Bachelor of Technology at IIT Mumbai and his MBA from the IIM Ahmedabad.

Education for All – Growth Category

James Tooley, Professor of Education, University of Newcastle upon Tyne (Moderator)

James Tooley is Professor of Education Policy at Newcastle University, and Director of the E. G. West Centre. He was the first President of The Education Fund, Orient Global, a position he held until March 2009. For his ground-breaking research on private education for the poor in India, China and Africa, James was awarded gold prize in the first International Finance Corporation/Financial Times Private Sector Development Competition in September 2006.

He divides his time between Hyderabad, Beijing, Accra and Newcastle, working to raise educational standards in low-cost private schools and help extend access to quality education to the poor.

Aditi Thorat, COO, EdelGive Foundation (Moderator)

Aditi Thorat is currently the Chief Operating Officer of EdelGive Foundation, the financial services company Edelweiss Capital's venture philanthropy fund focused on providing capacity and capital to non-profits in the sectors of education, employability and livelihoods.

Aditi held the post of Officer on Special Duty to the Chief Minister of Rajasthan, from October 2005 to December 2007. From 2003 to 2005, she worked with NGO SPARC in Mumbai as a Program Manager for a Slum Sanitation Programme implemented with World Bank assistance.

Education for All – High Impact Category

Bejul Somia, Partner, Lightspeed Ventures (Moderator)

Bejul Somaia leads the India investment activity for Lightspeed Venture Partners, a leading global venture capital firm with US\$2Bn under management. He has over thirteen years of operating, entrepreneurial and investment experience in both the US and India and his investment interests encompass technology and non-technology businesses.

Prior to Lightspeed, Bejul was Co-Managing Director of Twiga Fiberglass, a growth-stage building materials company in India and a partner of Saint Gobain, one of the largest building materials companies worldwide. Previously, Bejul was a founder of Open List, a U.S.-based vertical web search company which was acquired by Marchex Inc. He currently sits on the boards of Four Interactive and the Great Indian Restaurant Company. Bejul holds a B.Sc. in Economics from the London School of Economics and an MBA from Harvard Business School.

Kabir Narang, Associate Director, Fidelity India Capital Partners (Moderator)

Kabir is an Associate Director of Fidelity India Capital Partners. At Fidelity, he looks at investment opportunities in the areas of education, IT services, healthcare delivery, media and energy.

Kabir brings over 12 years of experience in operating his family owned business, consulting and private equity. He has worked at leading consulting firms, McKinsey & Co. (India) and the Boston Consulting Group (USA). Prior to joining Fidelity, he was with Warburg Pincus where he completed investments in a leading budget hotel chain and a BPO company. Kabir holds a B.A. (Hons.) in Mathematics from St. Stephen's College and a MBA from the University of Oxford.

Healthcare Inclusion – Emerging Category

Sameer Wagle, Director, Nomura Capital (Moderator)

Sameer is currently Director, India at Nomura International. He has 14 years of Private Equity and Operating experience in India and South East Asia. He has invested in and worked closely with a number of companies in the Consumer services, Technology and Manufacturing sectors. He has extensive experience in deal origination, due diligence and portfolio management including working with portfolio companies in helping them drive their corporate strategy.

Prior, Sameer has worked as Partner at IL&FS Investment Managers, Mumbai. Before this, he has worked as Investment Manager at Vertex Management, Singapore and Gujarat Venture Finance, Ahmedabad. He holds a Masters in Business Administration from SP Jain Institute of Management & Research, Mumbai and is a Chartered Financial Analyst (CFA) from US. Sameer is an Electrical Engineer from Pune University.

Bindu Ananth, President, IFMR Trust (Moderator)

Bindu is the president of IFMR trust, a private trust whose mission is to ensure that every individual and every enterprise has complete access to financial services.

Bindu Ananth worked with ICICI Bank in its microfinance practice between 2001 and 2005 and was Head of the new product development group within the bank's rural finance business in 2007. She founded the Centre for Microfinance, IFMR, and has published in the Small Enterprise Development Journal, the Economic and Political Weekly, the OECD working paper series and the IFMR working paper series.

Healthcare Inclusion –Growth Category

Biju Mohandas, Business Manager, India Acumen Fund (Moderator)

Biju Mohandas is a Country Business Manager at the Acumen Fund. He is presently heading their office in East Africa in addition to his responsibilities in India where he works across the portfolios of health, water, energy and agriculture and manages several key investments for the fund.

Biju Mohandas served for five years as an officer in the Indian Army's Medical and Dental Corps. This included tenures in rural and tribal locations in Northeastern India and Nepal. Biju completed his Post Graduate Program in Management with a dual major in analytical finance and strategic marketing from the Indian School of Business.

Healthcare Inclusion – High Impact Category

Shekhar Kundur, General Partner, Ventureast (Moderator)

Shekhar, a General Partner with Ventureast APIDC, has extensive cross-continent education, business and entrepreneurial experience. He has been actively involved in the venture capital arena as a member of the Board of Directors of the APIDC Venture Capital from 1995 till 2004.

Prior to that, as an Assistant Brand Manager for the Procter & Gamble Company in Cincinnati, Ohio, he was part of the brand management team responsible for one of P&G's largest-ever detergent product introductions, Tide Liquid. Previously, as a marketing executive with Asian Paints in Mumbai, he initiated a national campaign introducing a new brand of automotive paint in India. He also has close to two decades experience in investing in real estate in India, with a particular focus on distressed properties. Mr. Kundur holds a B.E. (Mechanical Engineering) from Osmania University, Hyderabad and a postgraduate Diploma in Management (Marketing & Finance) from IIM Bangalore. Additionally, he holds a Master of Management degree (Marketing, Finance & Corporate Strategy) from the Kellogg School of Management at the Northwestern University in Illinois, USA.

Nilesh Mehta, Managing Partner, Aureos Fund (Moderator)

Nilesh joined Aureos Capital in January 2005 as Managing Partner, and raised US\$100M to invest in mid-market opportunities in India. Since 2000, Nilesh has been General Partner of eIndia Venture Fund/Infinity II, where he led four IT-related investments in Skyscape Inc, MD Anywhere, Scope e-Knowledge and Bay Area Credit Services.

Prior to this, Nilesh spent 16 years in investment banking, private equity and fund-related activities, occupying positions as managing director of Meghraj Financial Services (India) Ltd (MFSI) and executive director of Anagram Finance Ltd. At MFSI, Nilesh led several private equity transactions and mergers and acquisitions of mid cap Indian companies. Nilesh is a Member of the Institute of Chartered Accountants, India, and holds a Post Graduate Diploma in Management from the Indian Institute of Management, Ahmedabad.

Environment and Clean Energy – Emerging Category

Ratnesh, Director, New Ventures India (Moderator)

Ratnesh, is the Country Head of New Ventures India a CII – WRI joint project. He has over 17 years of experience in enterprise development and facilitating finance for MSMEs in India. His long association with the Small Industries Development Bank of India in various capacities has helped him gain rich field level and policy level exposure in MSME development. He has played a significant role in enhancing the Microfinance portfolio of SIDBI Foundation for Micro Credit (SFMC) interacting with various stakeholders including more than 130 partner Micro Finance Institutions (MFIs) across India.

An Economics Graduate from Delhi University, Ratnesh has dual Master's degree in Development Finance from the University of Manchester in the U.K. and in Sociology from the Delhi School of Economics, Delhi University. He is a Certified Associate of the Indian Institute of Bankers.

Emma Caddy, Director, Low Carbon Enterprise Fund (Moderator)

Emma Caddy is the Director of The Low Carbon Enterprise Fund, a global programme of the ERM Foundation, which invests in and supports entrepreneurs and businesses in the developing world that reduce global carbon emissions and support local livelihoods. ERM is the world's largest consultancy firm dedicated exclusively to environmental and social consulting, with 3500 consultants working out of 120+ offices in 40+ countries, including India.

Emma has an MBA from the Said Business School, Oxford University, which she completed thanks to a scholarship from the Skoll Centre for Social Entrepreneurship. Prior to starting her MBA at Oxford, Emma worked for 10 years in Latin America, designing and launching a range of rural community businesses and programmes that supported local livelihoods and biodiversity conservation. Emma also has a Masters in Resource Management and Environmental Studies from the University of British Columbia, and a Bachelors in History from Oxford University.

Environment and Clean Energy – Growth Category

Audrey Selian, Director, Rianta Capital (Moderator)

Audrey currently serves as Director of a sustainable development initiative tied to a private equity investment advisory; her work is focused on applying the rigor of commercial and 'private sector' thinking to a range of development enterprise projects in the agriculture, clean energy and water sectors in India.

She had also held external consultant positions at the Strategy and Policy Unit of the International Telecommunication Union (ITU) at the UN in Geneva, and as a subcontractor to USAID while based in the Caucasus; previous to her work in development, she spent several years in management consulting at PricewaterhouseCoopers, in the PwC retail/consumer products practice in New York. Audrey holds a PhD in Technology Policy & Development Studies from the Fletcher School at Tufts University.

Susanne Grossmann, Managing Partner, BTS Investment Advisors (Moderator)

Susanne Grossmann is Managing Partner with BTS Investment Advisors, an Indian Focused Private Equity Fund Manager. BTS is currently launching its third India centric private equity fund which will invest into renewable energy and energy efficiency businesses.

Before joining BTS Mrs. Grossmann held various positions with the Swiss Government with a focus on private sector finance and SME development in developing countries. Besides her core work with BTS she is also engaged in investing in social enterprises. Susanne holds a Masters in History and Economics.

Environment and Clean Energy – High Impact Category

Sandeep Singhal, Managing Director, Nexus Capital

Sandeep is the Managing Director at Nexus India Capital Advisors Pvt Ltd. Nexus India Capital is India's leading venture capital fund with over US\$300M under management. He represents Nexus on the boards of Netmagic, Suminter and Dlight.

Prior to Nexus, Sandeep was Co-Founder and CEO of Medusind Solutions, one of the leading healthcare outsourcing companies in India. Sandeep was also the co-founder and Managing Director of eVentures, India. At eVentures, Sandeep invested in CustomerAsset (acquired by First source), Mentorix Solutions (acquired by Lionbridge) and MakeMyTrip (sale to SAIF Partners). Sandeep earlier held senior roles at McKinsey & Company and Digital Equipment. Sandeep has an MBA (with Distinction) from The Wharton School with a dual Major in Finance and Marketing, and a BS in Electrical Engineering from Stanford University. He is on the board of TiE Mumbai and is actively involved with the Entrepreneurs Organization and the Wharton and Stanford India Alumni Associations.

Sujoy Bose, Senior Manager, IFC

Sujoy has been with IFC since 1992, and moved in June 2006 from Washington, DC to heads the IFC office in Mumbai. At IFC, Sujoy has worked extensively in the infrastructure and industrial sectors. He has been responsible for IFC's operations globally in a number of sectors, including hotels and real estate, retail, steel, textile, pharmaceuticals and electronics. Sujoy has worked across a number of countries over this period, including Brazil, China, Egypt, Russia and Turkey.

Prior to joining IFC, Sujoy started his career in consumer banking with Citibank in India. Sujoy has an MBA from Rice University, and a B. Com. from St. Xavier's College.

Agriculture and Rural Innovation – Emerging Category

Paul Basil, Founder and CEO Rural Innovations Network (Moderator)

Paul Basil is the Founder and CEO of Rural Innovations Network, an incubator that funds, mentors, recognizes and networks for innovators targeting the rural poor. He co-founded the Lemelson Recognition and Mentoring Programme for Innovators along with IIT-Madras. Paul has also co-founded Samruddhi, a unique retail chain for innovative products among the rural poor. Paul is member of the Advisory Board of the Technopreneur Promotion Programme (TePP) of the Department of Science and Technology, Government of India and an invitee on the Board of Desi Crew.

Paul has been awarded the Ashoka Fellowship, Samaj Seva Bhushan Award and the Star Entrepreneur Award.

C.K. Gopalakrishnan, Chief General Manager, NABARD (Moderator)

C.K. Gopalakrishna, Chief General Manager, National Bank for Agriculture and Rural Development, Head Office, Mumbai is a post graduate in Management with specialisation in agriculture from Indian Institute of Management, Ahmedabad. He joined Reserve Bank of India in 1981 and opted to serve in NABARD when it was formed in 1982.

He specialises in project appraisal, watershed development, Organisation Development Initiatives (ODI) and micro finance. He was head of NABARD's Regional Office in Assam from 2005 to 2008. He gave a boost to formation of Self Help Groups, micro Finance, Cluster Development, Dairy and Fisheries development through credit.

He is heading Development Policy Department - Non-farm Sector since April 2008. He looks after Rural Innovation Fund which promotes innovation in rural areas.

Agriculture and Rural Innovation – Growth Category

Anil Sinha, General Manager, IFC (Moderator)

Anil Sinha is the General Manager of SEDF, an IFC SME Facility in South Asia covering Bangladesh, Bhutan, Nepal and North East India. Anil joined IFC in March 1992 as an Investment Officer in the Africa Project Development Facility (APDF) and assisted SMEs in Southern African countries. In 1997, he moved to the newly formed Mekong Project Development Facility (MPDF) as Senior Investment Advisor to start the IFC advisory program in Hanoi, Vietnam. In 2000, Anil took over a position as Regional Manager, MPDF, Ho Chi Minh City, Vietnam.

Anil's previous work experience has been with the private sector and he came to IFC from Pan African Consultancy Services in Nigeria where he was the Managing Director and representative on the board of various SMEs.

Amit Mukherjee, Managing Director, Ambit Corporate Finance (Moderator)

Amit Mukherjee joined Ambit in 2003 as a Shareholder Partner and a member of the Executive Board. Prior to Ambit, Amit worked with Lazard India as Vice President and later joined the Executive Management Board of Lazard as Managing Director.

Amit has a rich and varied experience in Investment Banking having been involved with several transactions on behalf of Large Indian Corporate Houses and Multinationals. Merger of American Home and Cyanamid, Schneider's acquisition of Crompton's switchgear business, Godrej's acquisition of Unilever's animal feed business and divestment of Bull's stake in PSI is an illustrative list of such transactions. Amit is a post-graduate in Business Economics from Delhi University and a MBA from Asian Institute of Management, Philippines.

Agriculture and Rural Innovation – High Impact Category

Mona Kachhwaha, Director Investments, Bellwether (Moderator)

Mona is the Director, Investments, of Caspian Advisors Private Ltd; Caspian manages & advises two India-focused financial inclusion funds: the Bellwether Microfinance Fund and India Financial Inclusion Fund.

She joined Caspian 2 years ago, after over 13 years of finance industry experience with the Global Consumer Group of Citibank India, where she worked in a range of functions including Operations, Sales, Product Development, Credit Risk Management and Business Management. At Citibank India she was the business head for the Microfinance Business, and prior to that she was the head of the credit risk function (Policy & Credit Administration) for the Mortgage Business. Mona also acts as an Investment Partner of Grassroots Capital, USA.

Arindom Datta, Rabo Bank (Moderator)

Arindom handles the Rural, Agri and Microfinance banking and advisory portfolio for Rabobank India and projects in Agribusiness, rural cooperatives and microfinance for Rabobank Foundation.

He has over 17 years of experience in Cooperative Banking, Rural Finance and Agribusiness having worked earlier in NABARD, IDBI Bank and CARE India. Arindom Datta did his graduation from St. Stephens' College, Delhi and has a MBA degree with specialization in Finance and Strategy from IIM (K).

Highly Scalable Social Models – Emerging Category

Anal Jain, CEO, Micro Ventures (Moderator)

Anal K. Jain is the CEO of MicroVentures, a private equity initiative specialized in the development of financial partnerships with Microfinance Institutions.

Anal has over three decades of experience in senior management in the technology industry and consulting. He was previously a Management Consultant with Bodhi Technologies. Anal has a B. Tech (Electrical Engg) from IIT Kharagpur & holds a Masters degree in Electrical Engineering from Brooklyn Poly, New York, USA. He was also Awarded Research Fellowship by the Institute.

Aakash Moondhra, Head Retail, Baring Partners (Moderator)

Aakash Moondhra leads the technology, telecom and retail verticals at Baring. He is also responsible for business development and assists with the strategy formulation and budgeting for portfolio companies. He is currently working very closely with 3 portfolio companies of Barings in the technology space.

Prior to joining Baring India, Aakash spent 12 years in diverse industries and geographies. He has worked with very reputed and large organizations such as AT&T, Accenture, JM Morgan Stanley and the Bharti Group. Aakash is qualified in India as a Chartered Accountant and Company Secretary. He completed his MBA from Southern Methodist University, Cox School of Business, Dallas, US with Beta Gamma Sigma Honors. He has pursued various

training programs from the Franklin covey group and has completed an advanced strategic management course from Michigan Business School.

Highly Scalable Social Models – Growth Category

Arun Diaz, Board Member, Aavishkaar (Moderator)

Arun Diaz serves as an investment board member of Aavishkaar and is currently an entrepreneur and freelance consultant working with banks in India and abroad.

Prior, Arun headed Reuters Consulting division for South Asia. Before Reuters, Arun completed a distinguished career with Standard Chartered Bank spanning 28 years in various positions and in various international locations. Arun holds a Masters in Business Management from Xavier Labour Relations Institute (XLRI), Jamshedpur, India.

Anand Lunia, CFO, SeedFund (Moderator)

Anand Lunia is the Executive Director & CFO of SEED fund. His work involves scanning investment opportunities, managing investment transactions, working with portfolio companies and mentoring startups. He is also an active Charter Member of TiE, a judge in various business plan events and a guest faculty on entrepreneurship.

Prior to SeedFund, he co-founded Brainvisa, one of the leading e-learning companies in India. He has held leadership roles in leading KPOs like Lionbridge, Medusind and Hurix. He is an alumni of IIM Lucknow.

Highly Scalable Social Models – High Impact Category

Sandeep Farias, Managing Director, Unitus Equity Fund (Moderator)

Sandeep is the Managing Director, Bangalore for Unitus Equity Fund. Sandeep is the Managing Director of Elevar Equity and was most recently Chief Innovation Officer and India Head at Unitus. Sandeep serves on the boards of microfinance companies, Bharatha Swamukti Samsthe (BSS) and Ujjivan Financial Services.

Previously, Sandeep headed the corporate sector practice at Nishith Desai Associates (a leading Indian law firm) across Mumbai, Bangalore and Palo Alto, where he led mergers and acquisitions, capital markets, foreign direct investment, and venture capital and private equity investments.

R Sriram, Co-founder, Crossword Bookstores & Next Practice Retail and President Elect, TiE

Sriram's passion for books was serendipitous and led him to establish various bookstores - starting with Landmark in Chennai, Walden in Hyderabad, and lastly Crossword. He co-founded Crossword with Ms. K. Anita in 1992 and helped build it into India's leading bookstore chain. He helped create significant wealth for India Book House, the initial promoters of Crossword and arranged for the buyout of Crossword by the current promoters Shoppers' Stop Ltd. in 2000. Sriram stepped down from Crossword in August 2006 to co-found "Next Practice Retail", which offers business design, incubation and consulting services for consumer and retail businesses.

He is an Independent Director on the Boards of Camlin Limited and Gini & Jony Limited; he is also a Board and Charter Member of The Indus Entrepreneurs (TiE) Mumbai, the global not-for-profit organization that fosters entrepreneurship. Sriram advises and mentors individuals and firms, and is particularly interested in customer based innovation, business strategy, incubation, entrepreneurship and next practices. He is a visiting faculty at IIM A and a guest lecturer at IIM L and other business schools as it helps him keep learning.

Investor Perspective: Panel on Impact Investing and the Emerging Social Investment Opportunity

Venkat Krishnan, Founder and Director, GiveIndia and Educational Initiatives (Moderator)

Venkat Krishnan wears multiple hats as founder director of Educational Initiatives Private Limited as well as of GIVE India Foundation. In his roles he has been involved in raising private equity from mainstream investors to build his company; as well as interacting with philanthropic capital.

After his management degree from IIM-Ahmedabad, Venkat worked with The Times of India Group, where he had stints in the Modernisation, Business, Corporate and Brand Management functions. He then joined the core team that set up SONY Entertainment Television in India, before co-founding Eklavya Education Foundation. He then set up www.GiveIndia.org, India's first philanthropy exchange, that currently channels over Rs 25 crores per annum. Venkat is also the founder director of Educational Initiatives, that conducts ASSET, India's leading diagnostic assessment for K-12 students, taken by 400,000 children in 2000+ schools.

Antony Bugg-Levine, Managing Director, Rockefeller Foundation

Antony Bugg-Levine is the Managing Director of the Rockefeller Foundation. Among other responsibilities, he leads the Foundation's Initiative on *Harnessing the Power of Impact Investing* that seeks to help catalyze an efficient industry that can deploy investment capital to complement philanthropy in solving social challenges at scale. He is also an Adjunct Associate Professor at Columbia Business School and teaches on business and international development.

Prior to joining Rockefeller, he served as the Country Director of the international NGO TechnoServe in Nairobi, Kenya where he helped to design and implement business solutions to rural poverty focused on smallholder farmer economic integration and consulting to medium-scale rural enterprises.

P Pradeep, COO, Aavishkaar

Pradeep has been associated with Aavishkaar since its inception in early 2002 and brings with him over 12 years of operational and investment experience in sectors including farming and allied activities, agro processing, renewable energy, manure and fertilizers, Information and Communications Technology.

Earlier, Pradeep worked for a period of 6 years with Rajshree Sugars & Chemicals Ltd, an integrated sugar complex engaged in the production of sugar, molasses, alcohol, manure and cogeneration of power. There he had been closely involved in the financial structuring for two new Greenfield sugar projects, valuation and takeover procedures of co-operative sugar

factories as well as played the role of point person in discussions with overseas venture capitalists for a US\$30M refined sugar project in Vietnam. Pradeep started his career at Apple Credit Corp Ltd, focused on hire-purchase and leasing of automobiles. He holds a MBA (Finance) from TAPMI, Manipal and is a Bachelor in Applied Sciences (Engineering) from PSG College of Technology, Coimbatore.

Rajiv Sabharwal, Executive Director, Sequoia Capital

Rajiv Sabharwal is an Executive Director with Sequoia Capital India. Prior to joining Sequoia Capital, Rajiv served as Senior General Manager – Mortgages, Retail Assets and Rural Finance at India's largest private sector bank, ICICI Bank Limited. He was instrumental in making ICICI Bank a leader in Mortgages and other Retail Assets. Rajiv has served on the boards of ICICI Home Finance Company Limited and FINO Limited.

Prior to joining ICICI Bank, Rajiv worked with GE Capital in the risk function and with Godrej and Boyce in the consumer marketing area. Rajiv received an MBA from IIM Lucknow and a B. Tech. in Mechanical Engineering from IIT Delhi.

Rakesh Rewari, Deputy Managing Director, SIDBI

Rakesh Rewari is Deputy Managing Director of SIDBI and oversees the business activities relating to credit delivery to the Micro, Small and Medium sectors, on-lending through MFIs, Risk Management, Recovery Management, Corporate Governance, Venture Financing, development of innovative products for MSME sector, etc.

Prior, Rakesh was also the CEO of SIDBI Venture Capital Ltd., a SIDBI subsidiary, which is now a key player in venture capital financing for SME units in India. Rakesh has 38 years of experience in commercial and development banking with leading financial institutions and banks in India covering a wide range of activities relating to MSME financing, venture financing, technology financing, entrepreneurship, microcredit, incubation funds, etc. Rakesh has a Bachelors Degree in Mechanical Engineering from IIT, Delhi followed by a MBA from Faculty of Management Studies, Delhi University.